<table>
<thead>
<tr>
<th>PhD programme “Regionale pegaso” joint with the University of Pisa, University of Firenze and University of Siena</th>
<th>BUSINESS ADMINISTRATION AND MANAGEMENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>President:</td>
<td>Prof. Giuseppe D’Onza</td>
</tr>
<tr>
<td>Department:</td>
<td>Department of Economia e Management, via Cosimo Ridolfi, 10 - PISA</td>
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<tr>
<td>Admission requirements:</td>
<td>Any Master’s degree</td>
</tr>
<tr>
<td>Outcome of the selection procedure:</td>
<td>Ranking of candidates for the whole Ph.D. programme</td>
</tr>
<tr>
<td>PhD Positions Available</td>
<td>Positions available 13 of which: 10 with grant 3 without grant</td>
</tr>
</tbody>
</table>

**Details:**
- 5 grants financed by University of Pisa
- 2 grants financed by Regione Toscana funded on the POR FSE 2014-2020 resources, in the frame of Tuscan Regional project Giovanisi ([www.giovanisi.it](http://www.giovanisi.it)), aiming at enhancing young people's autonomy (with 6 months stay abroad)
- 1 grant financed by Regione Toscana funded on the POR FSE 2014-2020 resources, in the frame of Tuscan Regional project Giovanisi ([www.giovanisi.it](http://www.giovanisi.it)), aiming at enhancing young people's autonomy (“International” with 12 months stay abroad)
- 1 grant financed by Regione Toscana funded on the POR FSE 2014-2020 resources, in the frame of Tuscan Regional project Giovanisi ([www.giovanisi.it](http://www.giovanisi.it)), aiming at enhancing young people's autonomy on subject “Big Data management and Data Analytics in Tuscany agrifood companies” (with 6 months stay abroad)
- 1 Regione Toscana funded on the POR FSE 2014-2020 resources, in the frame of Tuscan Regional project Giovanisi ([www.giovanisi.it](http://www.giovanisi.it)), aiming at enhancing young people's autonomy on subject “Big Data management and Data Analytics in Tuscany shipbuilding companies” (with 6 months stay abroad)
## Selection criteria:

### Curriculum

The curriculum, signed and accompanied by a copy of a valid identification document, shall be uploaded **only** during the application process. The curriculum must provide information about the candidate’s academic education as well as his/her professional and research experience. The candidate shall attach all the documents useful for the assessment of his/her curriculum.

**Grade: with a maximum grade of 20 points**

### Interview

The list of candidates admitted to hold the interview shall be published at [http://dottorato.unipi.it/ “Admissions” at least five days before the interview.](http://dottorato.unipi.it/ “Admissions”)

The interview will assess the candidate’s knowledge, her/his aptitude for research, openness to academic experiences in Italy and abroad and an interest in scientific deepening.

During the interview, the Selection Boards will assess the English Language Proficiency Level.

**Date 5th September 2018 Time: 11,00 a.m. (Italian Time) with the possible prolongation to the following day/s (excluding Saturdays and/or Sundays).**

All candidates shall be present on the first day of meeting to ascertain the interview schedule

**Venue:** Department of Economia e Management, via Cosimo Ridolfi, 10 - PISA

Candidates must also demonstrate, during the interview, to have an adequate proficiency level of English (equivalent to at least level B2). Furthermore, the candidates must certify the abovementioned proficiency before accepting the "Pegaso" study grant by means of:

1. Internationally recognized certification (eg. Cambridge English Language Assessment, TOEFL, IELTS) at the B2 level of the Common European Framework for Languages (cfr. [http://www.cli.unipi.it/files/equipollenze/inglese_equip?lang=it](http://www.cli.unipi.it/files/equipollenze/inglese_equip?lang=it));
2. Certification of a Language Centre of the any Italian or foreign university;
3. Certification issued by the Language Centre (CLI) of Pisa University, which, upon appointment, provides monthly sessions of language proficiency certification.

**Minimum grade: 50 out of 80**

**Webconference:** **NO**

### Guidelines for the presentation of the PhD Research project

**Required:** **YES**

to be evaluated together with the curriculum and illustrated in the interview
The candidate must upload the research project during the online application process **within the deadline of the announcement**. The research project will be evaluated together with the curriculum and/or discussed by the candidate during the interview in order to highlight his/her project planning capabilities.

The research project must relate to one of the following areas:
- Accounting History
- Auditing
- Business Valuation and Value Creation
- Corporate Governance
- Corporate Social Responsibility
- Cost Management
- Entrepreneurship and Innovation Management
- Financial Analysis
- Financial Reporting
- Intellectual Capital
- International Accounting
- Management Control Systems
- Management Information Systems
- Marketing Management
- Organization Behaviour
- Organization Theory
- Public Accounting and Public Governance
- Public Management
- Strategy
- System Dynamics

**INFO:**

**Overview and objectives of the PhD course:**

The Doctorate in “Business Administration and Management” aims at providing rigorous methodological bases, as well as high knowledge and competencies in business administration and management fields.

The main goal is to facilitate doctoral students in developing critical perspectives and attitudes at research activities. This goal is aimed through teaching and research activities, with a balance between theory and practice, as well as an international perspective.

**Website:**

[http://www.dottoratoeam.it](http://www.dottoratoeam.it)