<table>
<thead>
<tr>
<th><strong>PHD PROGRAMME “REGIONALE PEGASO” JOINT WITH THE UNIVERSITY OF PISA, UNIVERSITY OF FLORENCE AND UNIVERSITY OF SIENA</strong></th>
<th><strong>BUSINESS ADMINISTRATION AND MANAGEMENT</strong></th>
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<tbody>
<tr>
<td><strong>PRESIDENT:</strong></td>
<td>PROF. MARCO ALLEGRI</td>
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<tr>
<td><strong>DEPARTMENT:</strong></td>
<td>Department of Economics and Management Via Ridolfi, 10 56124 Pisa</td>
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<td><strong>ADMISSION REQUIREMENTS:</strong></td>
<td>ALL</td>
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<td><strong>OUTCOME OF THE SELECTION PROCEDURE:</strong></td>
<td>Ranking of candidates for the whole PhD programme</td>
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<td><strong>PHD POSITIONS AVAILABLE</strong></td>
<td>9 with grant 3 without grant</td>
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<td><strong>DETAILS:</strong></td>
<td>5 grants financed by University of Pisa 4 grants financed by Regione Toscana Pegaso Grants - International Doctorates - Year 2016</td>
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<td><strong>SELECTION CRITERIA:</strong></td>
<td>Curriculum: The curriculum must be uploaded during the application process. The curriculum must provide information about the candidate’s academic education as well as his/her professional and research experience. In particular, candidates are required to upload:  a) curriculum vitae;  b) publications;  c) Master Degree Thesis. Candidates who have not yet achieved the title must upload a draft of the thesis  d) the transcript of records stating the examinations taken by the candidate, with marks and a short description of their content;  e) the research project;  f) any reference letters by Italian or foreign academics (with the contact information of the referees, including their e-mail and phone number);  g) any documents useful for the assessment of the candidate’s curriculum</td>
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<tr>
<td><strong>GRADE:</strong></td>
<td>with a maximum grade of 20 points</td>
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INTERVIEW:
The interview verifies the candidate’s knowledge and his predisposition for research, in the economic and business field, through discussion of the curriculum. It is also assessed for openness to international academic experiences and interest in scientific research.

Candidates must also demonstrate, during the interview, that they have adequate knowledge of English (equivalent to at least level B2). Furthermore, the candidates must certify this knowledge before to the acceptance of the study grant “Pegaso” through:

1. internationally recognized certification (eg. Cambridge English Language Assessment, TOEFL, IELTS) at the B2 level of the Common European Framework for Languages (cfr. http://www.cli.unipi.it/files/equipollenze/inglese_equip?lang=it);
2. certification of a Language Centre of the University of any Italian or foreign university;
3. certification issued by the University's Language Centre (CLI) of Pisa, which, by appointment, provides monthly session’s language certification.

Date 29th September 2016 Time: 11:00 a.m. and following day but not on Saturday or Sunday.
All candidates must be present on the first day of meetings to find out when the interview has been scheduled.

Where: Department of Economics and Business, University of Pisa, Via Ridolfi, 10 PISA

MINIMUM GRADE: 48 out of 80

WEBCONFERENCE: NO

GUIDELINES FOR THE PRESENTATION OF THE PhD RESEARCH PROJECT

The research project must be uploaded during the online application process and is evaluated with the curriculum and the candidate discusses it during the interview in order to highlight the capacity to carry out the project.

The research project must relate to one of the following areas:
- Accounting History
- Auditing
- Business Valuation and Value Creation
- Corporate Governance
- Corporate Social Responsibility
- Cost Management
- Entrepreneurship and Innovation Management
- Financial Analysis
- Financial Reporting
- Intellectual Capital
- International Accounting
- Management Control Systems
- Management Information Systems
- Marketing Management
- Organization Behaviour
- Organization Theory
- Public Accounting and Public Governance
- Public Management
- Strategy
- System Dynamics
The Doctorate in “Business Administration and Management” aims at providing rigorous methodological bases, as well as high knowledge and competencies in business administration and management fields.

The main goal is to facilitate doctoral students in developing critical perspectives and attitudes at research activities. This goal is aimed through teaching and research activities, with a balance between theory and practice, as well as an international perspective.

The Doctorate runs courses in a number of disciplines in the first two years, whose attendance is mandatory. There are also several seminars.

The Board of the Doctorate asks to Doctoral students to spend a period abroad, of at least six months during the three years doctoral course, at a University or at a scientifically relevant research centre. The supervisor could ask an exemption from this duty, providing the reasons, which will have to be accepted by the Board.

Doctoral students who benefits the “Pegaso” grant shall spend a period abroad of at least six months during the three years course, otherwise they will have to refund the grant perceived.

WEB SITE: www.ec.unipi.it