### PhD Programme: 
**Business Administration and Management**

**President:** Luciano Marchi

**Subject Areas:** SECS-P/07; SECS-P/08; SECS-P/10; SECS-P/13

**Department:** Department of Economics and Management Via ridolfi, 10 56124 Pisa

#### Admission Requirements: 
Master’s degree (ANTE D.M. 509) in Economics and Management, Business Administration, Economics

- Master’s degree (D.M. 509):
  - 84/S (specialistiche in scienze economiche e aziendali)
  - 64/S specialistiche in scienze dell’economia
  - 34/S specialistiche in ingegneria gestionale
  - 91/S specialistiche in statistica economica, finanziaria ed attuariale
  - 71/S specialistiche in scienze delle pubbliche amministrazioni

- Master’s degree (D.M. 270):
  - LM-77 Scienze economico-aziendali
  - LM-56 Scienze dell’economia
  - LM-31 Ingegneria gestionale
  - LM 83 Scienze statistiche attuariali e finanziarie
  - LM-63 Scienze delle pubbliche amministrazioni

#### Outcome of the Selection Procedure: 
Ranking of candidates for the whole Phd programme

#### PhD Positions Available

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<tr>
<td>12</td>
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<tr>
<td>9 with grant of which reserved to students who have graduated from a foreign universities:</td>
<td>0</td>
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<tr>
<td>3 without grant</td>
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#### Details: 
1 grant financed by University of Pisa
1 grant financed by MIUR Fondo Giovani on subject “Logistics and advanced transport and traffic information” (XXIX cicle)
1 grant financed by MIUR Fondo Giovani on subject: “Advanced manufacturing systems and Made in Italy industry” (XXIX cicle)
5 grants financed by Regione Toscana “Pegaso Grants” - International Doctorates - Year 2014
1 grant financed by MIUR Fondo Giovani on subject: “ICT and electronic instruments”

#### Selection Criteria:
Curriculum:
The curriculum must be uploaded during the application process. The curriculum must provide information about the candidate’s academic education as well as his/her professional and research experience. Any other documents useful towards the assessment of the candidate’s curriculum should be attached.

Grade: with a maximum grade of 20 points
**INTERVIEW:**
The interview will assess the candidate's knowledge and curriculum. The candidate should show aptitude for research, openness to international academic experiences and an interest in scientific research.
In the interview, the candidate must demonstrate good knowledge of economics and business administration.
Candidates who participate in competitions for access to PhD “Regionale Pegaso”, have to also demonstrate the ability to use the English language both written and spoken. This verification will be carried out during the course of the interview.

**Date:** 22\textsuperscript{th} September 2014  **Time:** 3 p.m.
**Where:** Department of Economics and Business, University of Pisa, Via Ridolfi, 10 (Sala Dono Giannessi)

**Minimum Grade:** 50 out of 80

**WEBCONFERENCE:** YES
Candidates who should to attend an interview via video conference have to submit to n. 0502210620 fax, no later than 5 september, 2014 the form enclosed at attachment A.

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<tr>
<th><strong>GUIDELINES FOR THE PRESENTATION OF THE PhD RESEARCH PROJECT</strong></th>
<th><strong>REQUIRED:</strong> YES</th>
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<tr>
<td>The research project must be uploaded during the online application process. The candidate discuss it during the interview in order to highlight the capacity to carry out the project.</td>
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<td>The candidate must submit a research project or adhere to one of the “MIUR Fondo Giovani” projects or adhere to one of the following projects:</td>
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<td>1) Integrating reporting and integrating management for sustainability</td>
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<td>2) Accounting change and public accounting harmonization</td>
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<td>3) Corporate social responsibility: drivers and impact</td>
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<td>4) Management control systems in firm's networks</td>
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<td>5) Risk management in the Supply Chain</td>
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<td>6) Integrating Business Model and Intellectual Capital in Financial Reporting</td>
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<td>The candidate will discuss the project showing aptitude for scientific research.</td>
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**INFO:**
The PhD in Business Administration and Management aims to provide participants with a solid methodological basis combined with high levels of knowledge, skills in economics and business disciplines, and acquisition of experience in management.
The basic objective is to develop in the PhD students critical skills and aptitude for scientific research, with a coordinated and integrated provision of educational research and experimentation activities, both individual and in group.
The PhD course will promote a balance between theory and practice and a steady approach to internationalization.
Web site of the doctorate: www.ec.unipi.it